

Investor presentation Q4 2024



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Protechtning people and planet

Geir Håøy, President & CEO

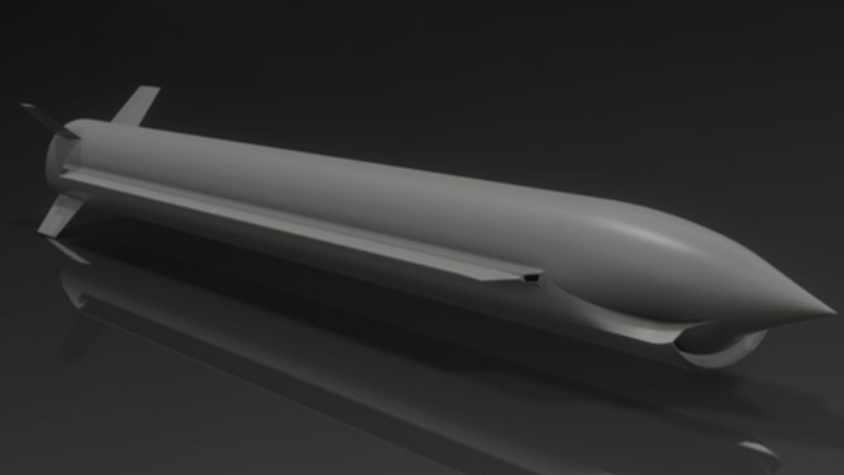
Mette Toft Bjørgen, EVP & Group CFO

Competitive in a rapidly changing world



Competitive in a rapidly changing world





2024



Revenue
NOK
48.9bn

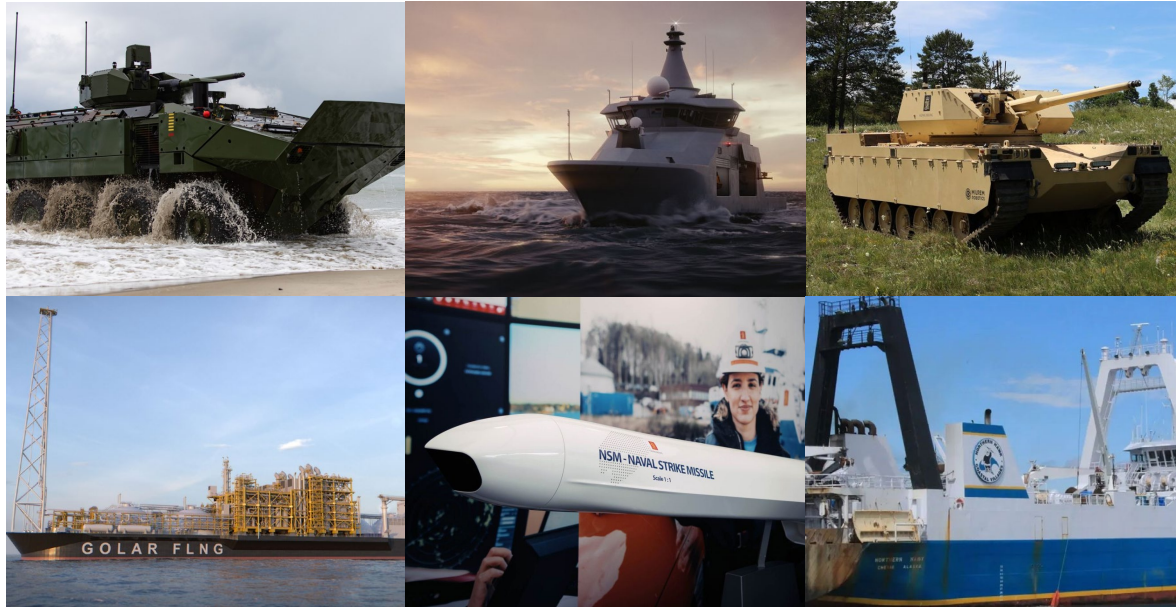
EBIT
NOK
6.5bn

Order intake
NOK
87.8bn



Numbers in NOK bn

Business update Q4

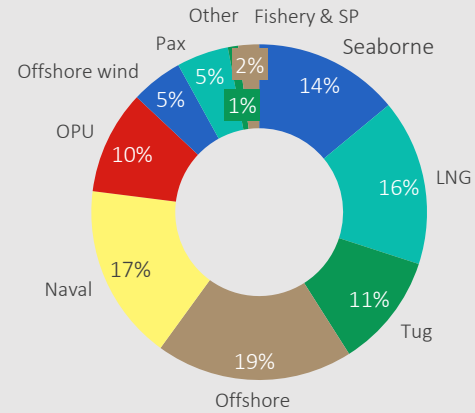


Order intake
NOK 44.8bn

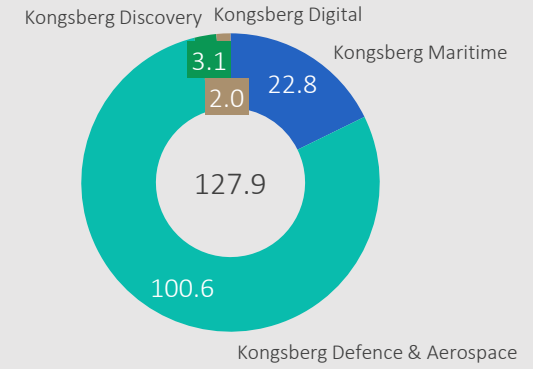
Revenue
NOK 13.9bn

EBIT
NOK 1.7bn

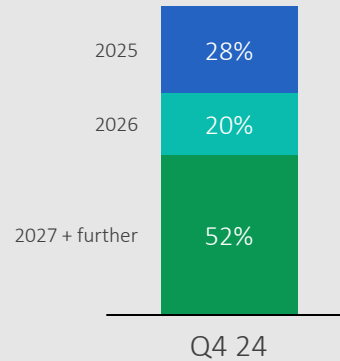
New build order intake 2024 – Kongsberg Maritime



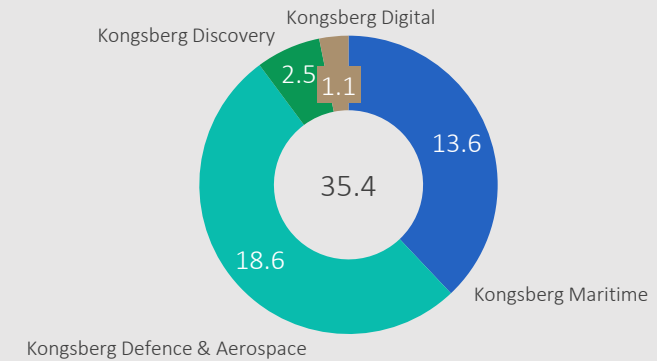
Backlog distribution by business area – 31.12



Backlog distribution



2025 backlog





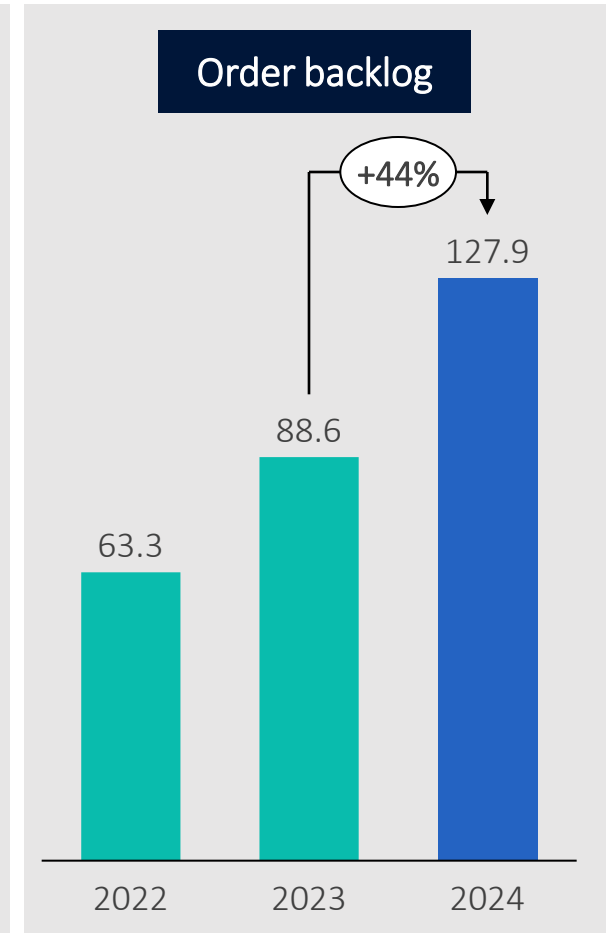
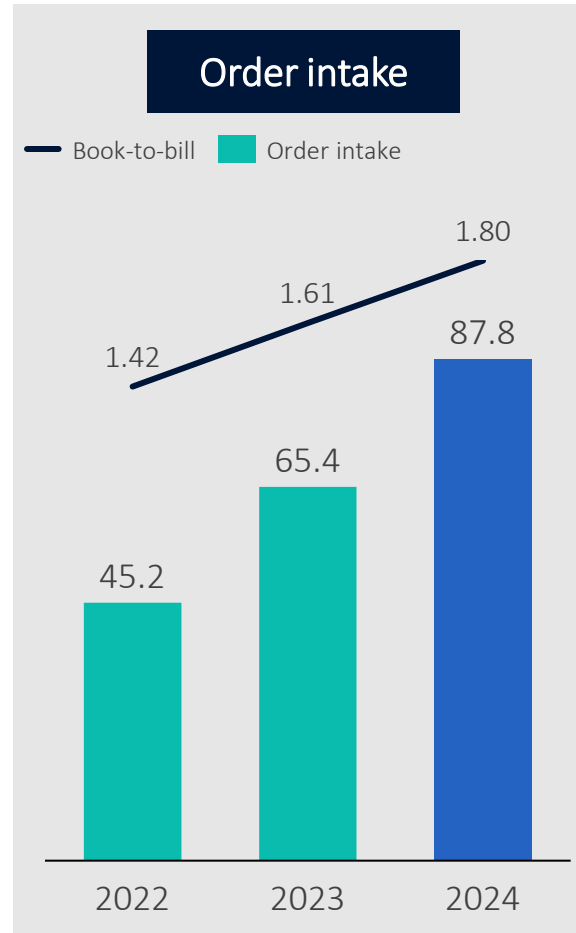
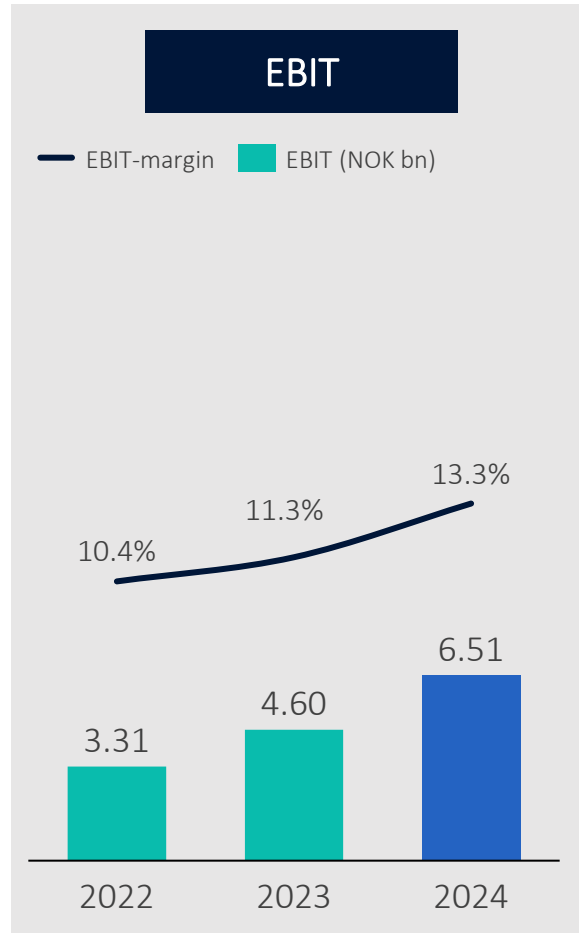
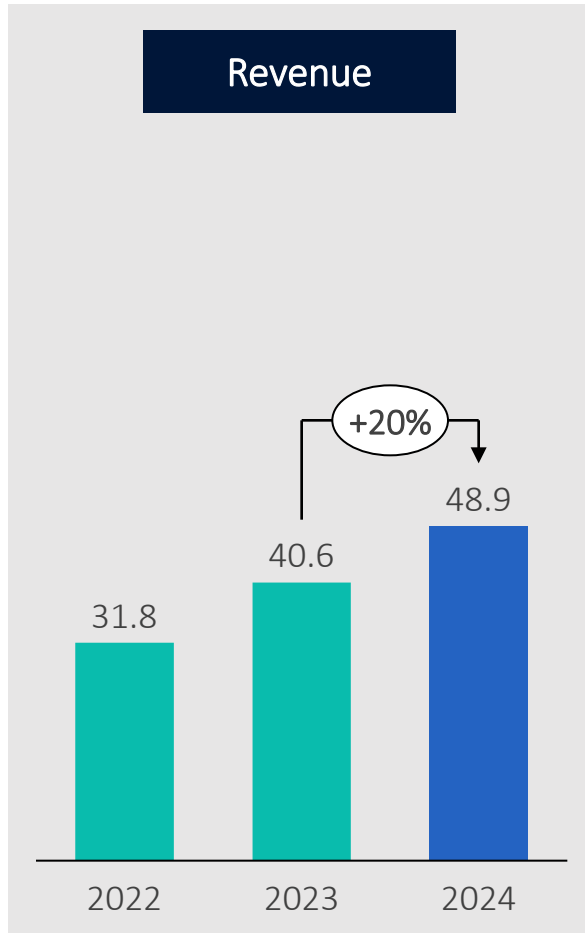
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Financial status

Mette Toft Bjørgen, EVP & Group CFO

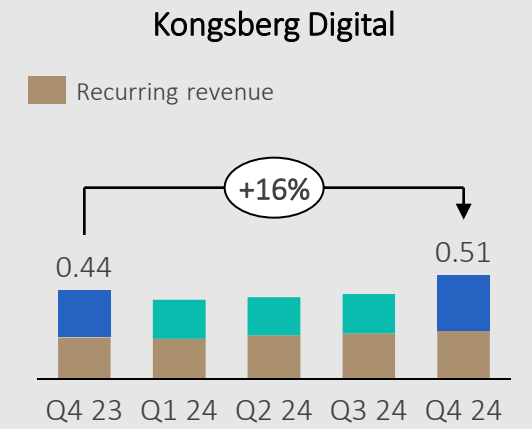
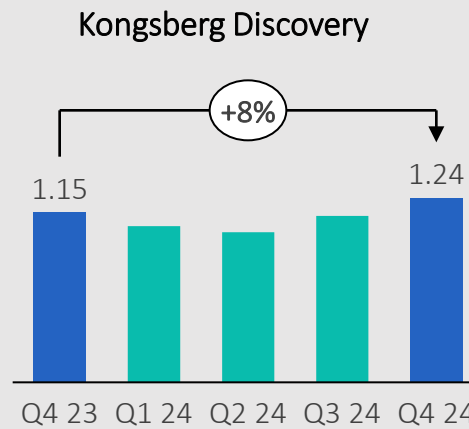
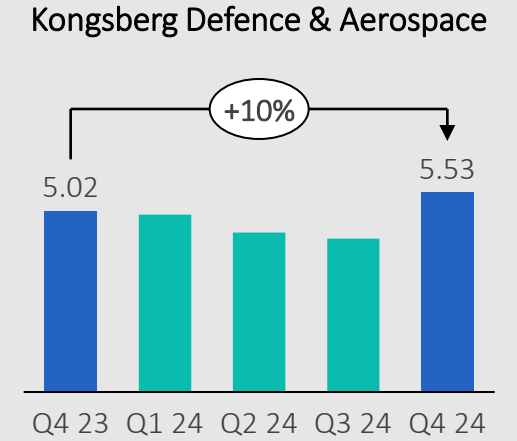
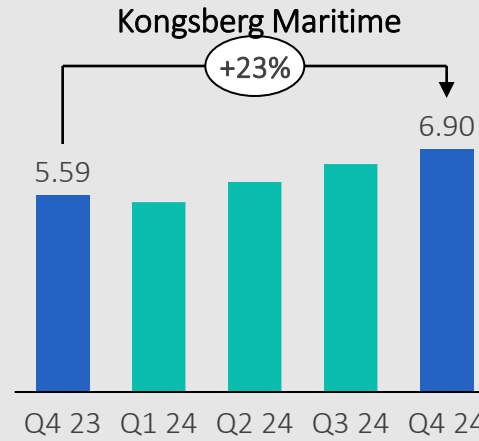
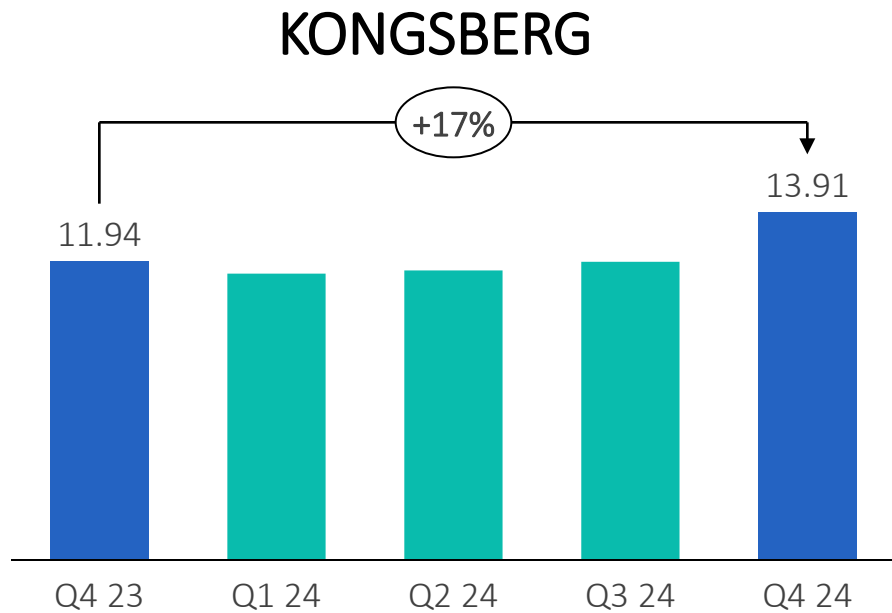
2024 at a glance

(NOK bn)



Revenue

(NOK bn)

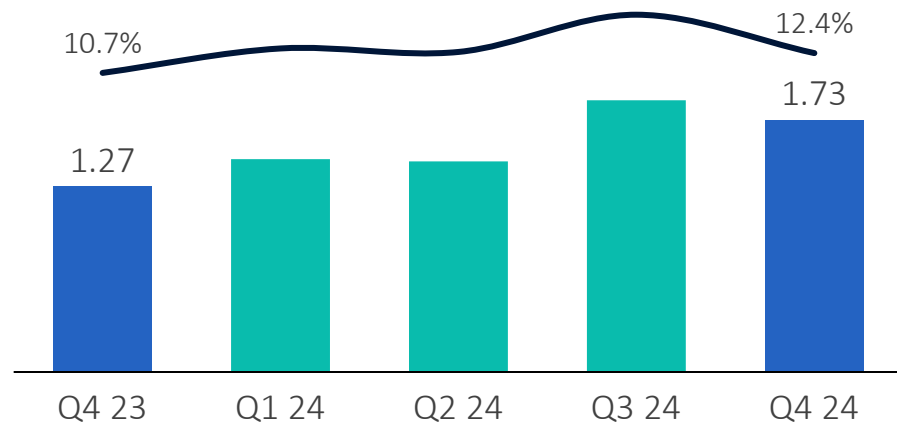


EBIT and EBIT-margin

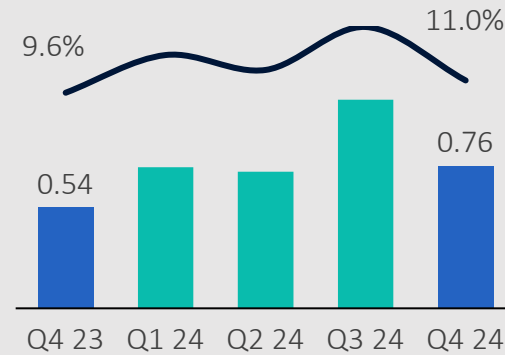
(NOK bn, %)

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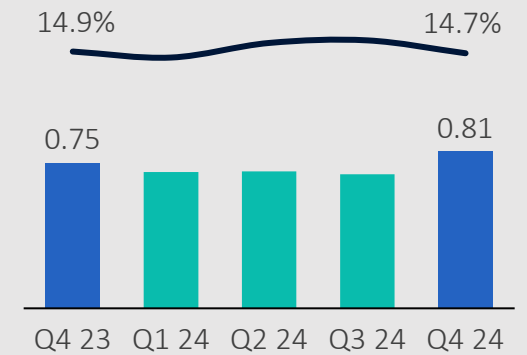
— EBIT-margin ■ EBIT (NOK bn)



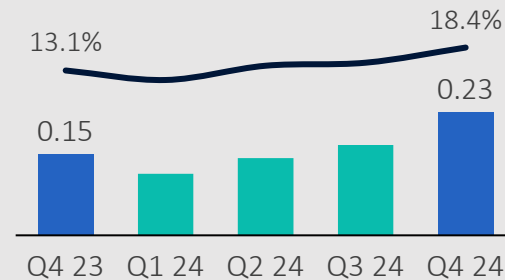
Kongsberg Maritime



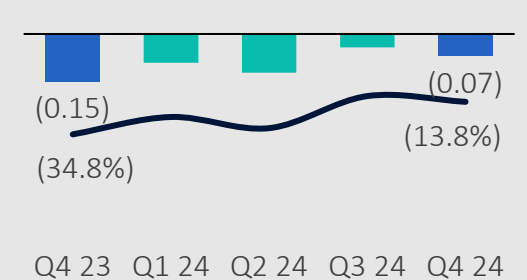
Kongsberg Defence & Aerospace



Kongsberg Discovery



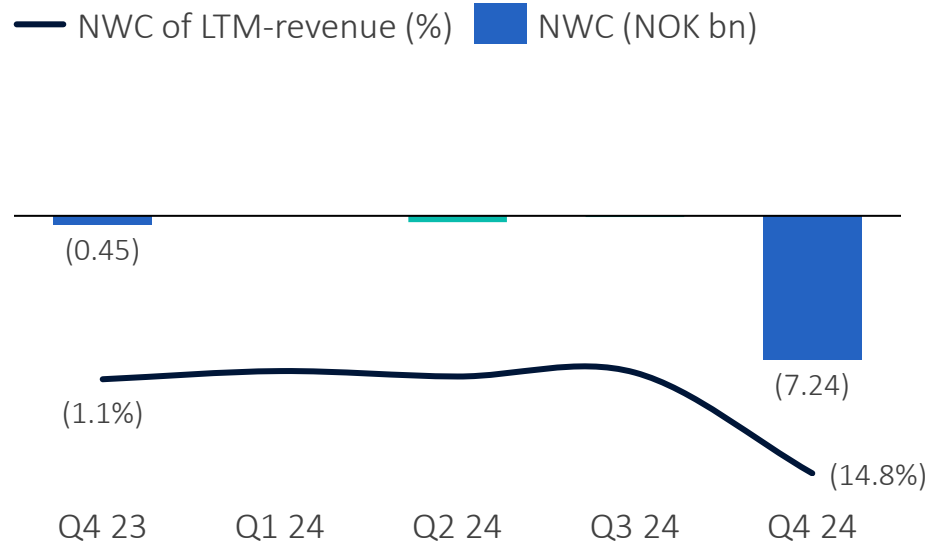
Kongsberg Digital



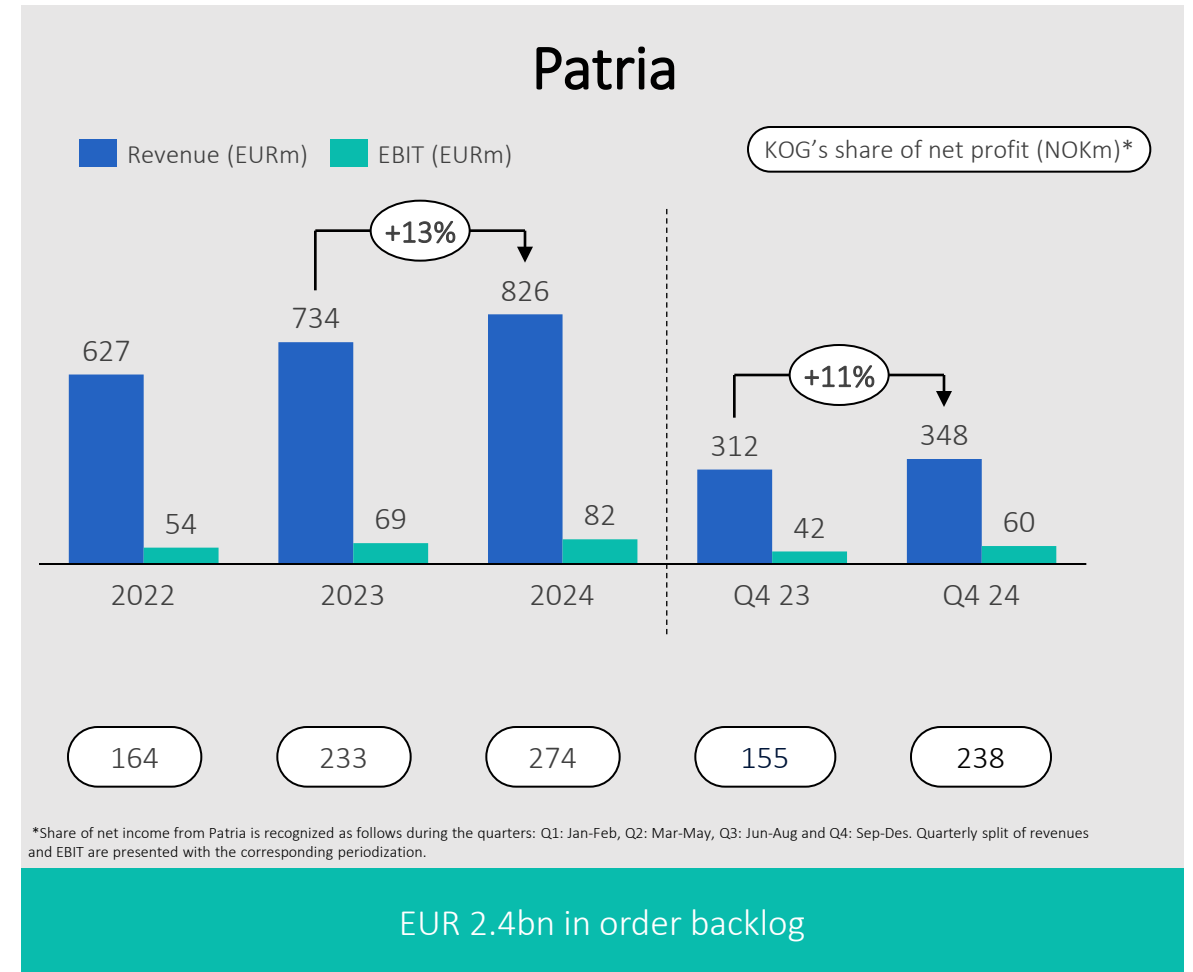
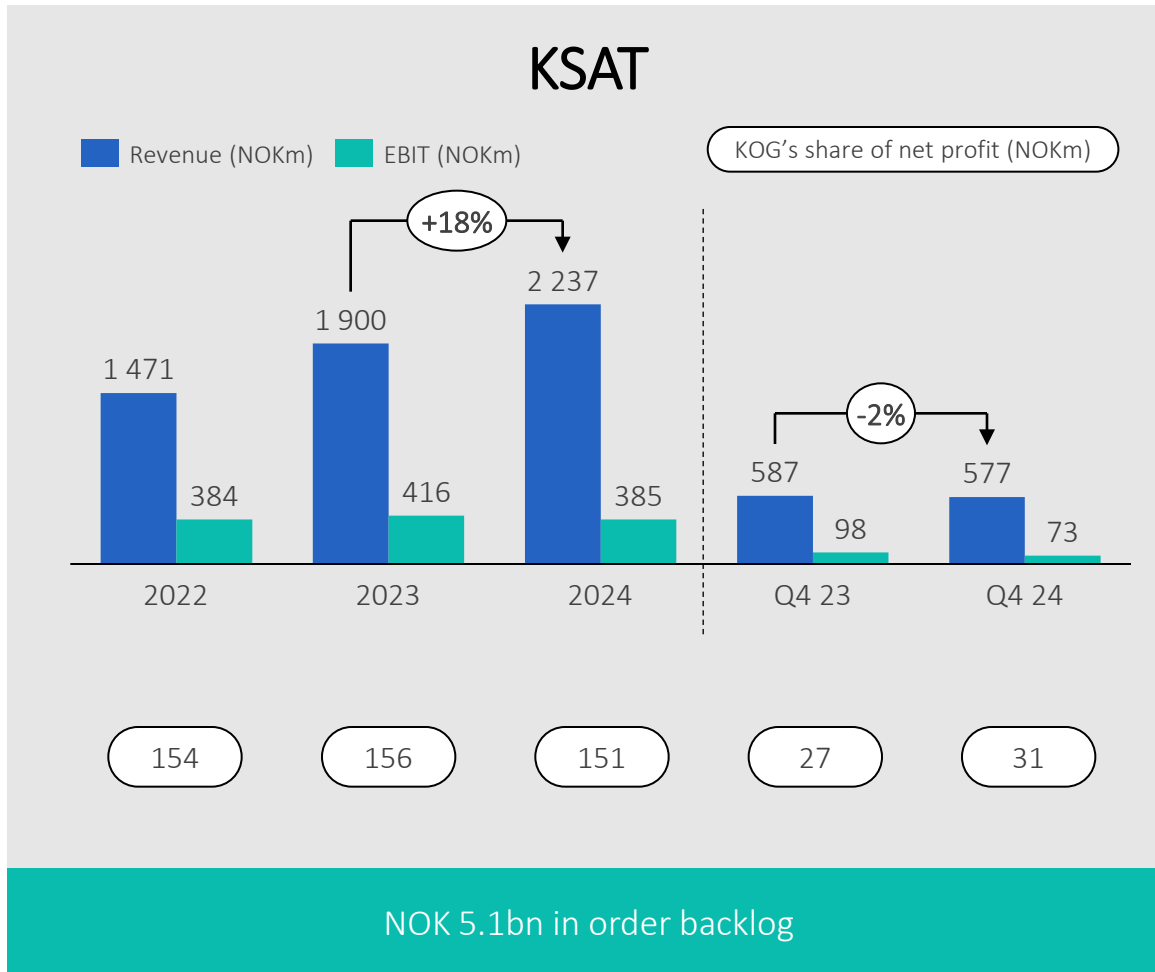
Net working capital

(NOK bn, %)

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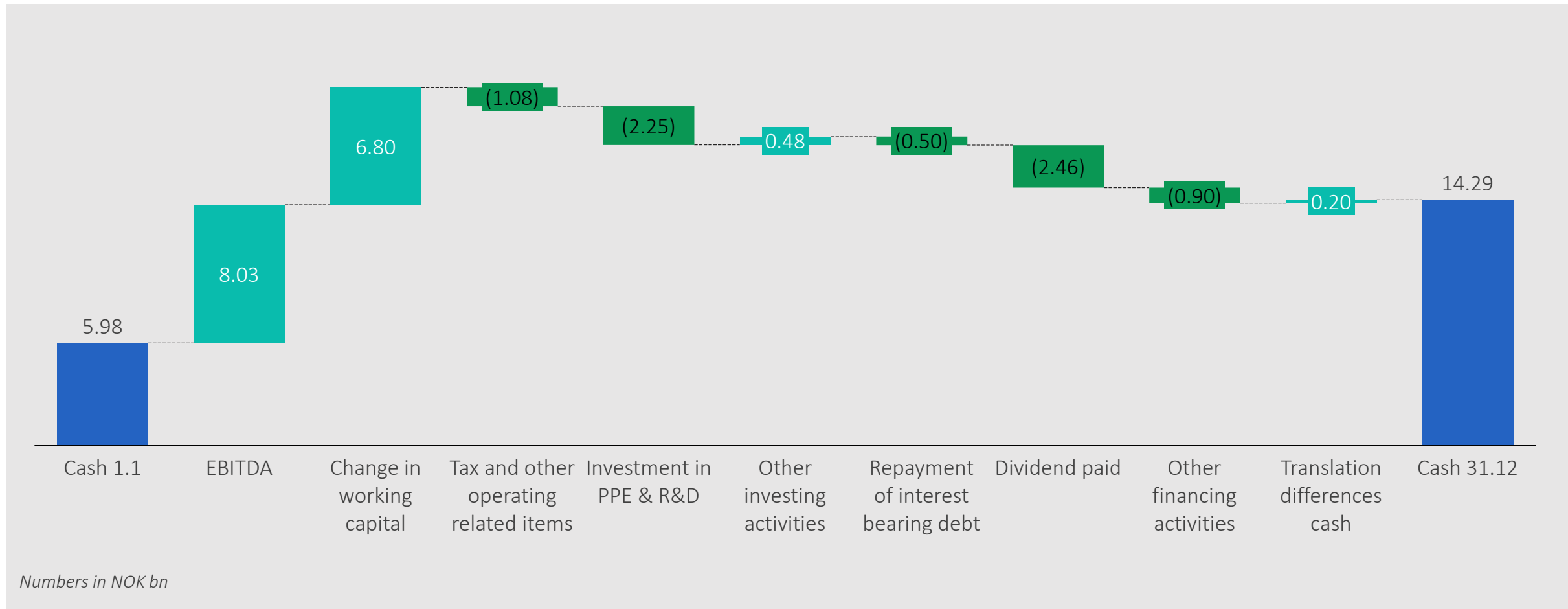
Associated companies



*Share of net income from Patria is recognized as follows during the quarters: Q1: Jan-Feb, Q2: Mar-May, Q3: Jun-Aug and Q4: Sep-Des. Quarterly split of revenues and EBIT are presented with the corresponding periodization.

Cash flow development 1.1 - 31.12

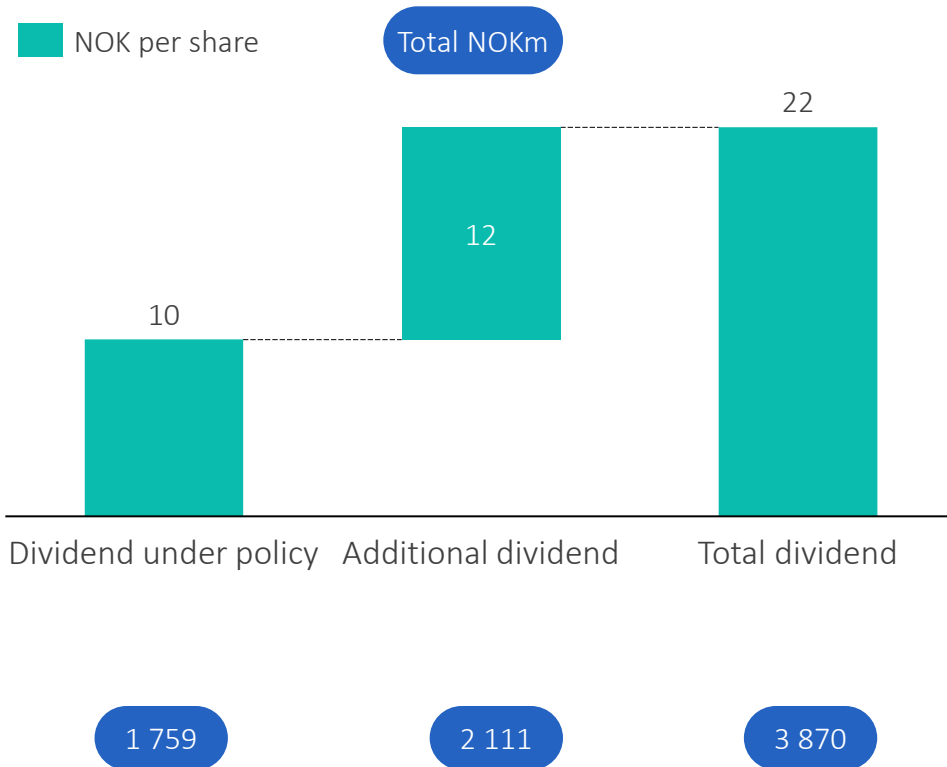
(NOK bn)



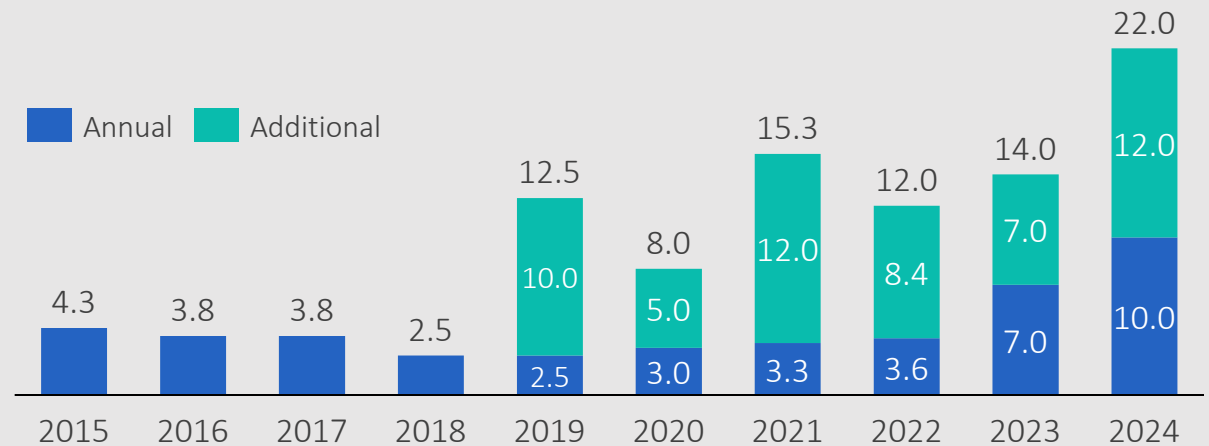
Numbers in NOK bn

Proposed dividend of NOK 22/share and stock split

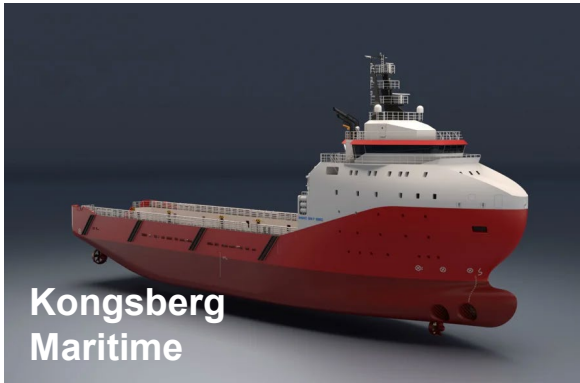
Proposed dividend FY 2024



- First tranche - NOK 10.0
 - Last day including 8 May 2025, ex. dividend date 9 May 2025
 - Record date 12 May 2025, payment date 27 May 2025
- Second tranche - NOK 12.0
 - Last day including 8 October 2025, ex. dividend 9 October
 - Record date 10 October 2025, payment date 23 October
- Stock split: 5-for-1
 - Last day including 2 June 2025, ex. date 3 June 2025



Outlook



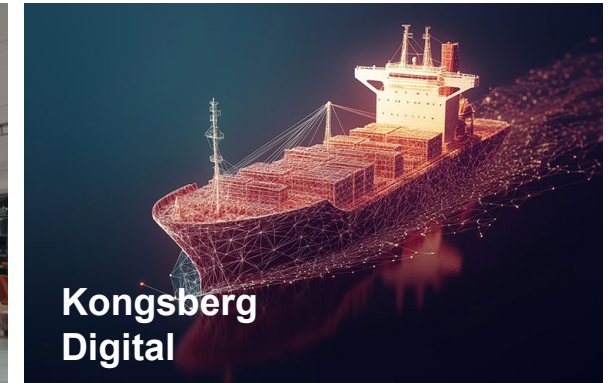
- An enabler in the maritime transformation and uniquely positioned
- Persistent high activity in aftermarket
- Increased technology content on overall fleet drives demand



- Continued marketing, tendering and negotiations related to multiple programs
- International capacity expansion to meet demand
- Particularly strong demand for missiles and air defence



- Significant demand from areas such as fishery, marine research operations, energy, security and surveillance
- Solid backlog and strong positions in growing markets
- Naxys Technologies acquisition to broaden hydroacoustic offering



- Continued increase in recurring revenues
- Continued investments in development and rollout
- Focus on developing industrial work surface solutions

Solid balance sheet and NOK 127.9bn in order backlog, whereof NOK 35.4bn is for delivery in 2025



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