Positive developments driven by strategic initiatives in a challenging year

- Divestment expected to result in dividend of DKK 700m in 2021-2023

Investor presentation 25 February 2021 Árni Ellefsen, CEO

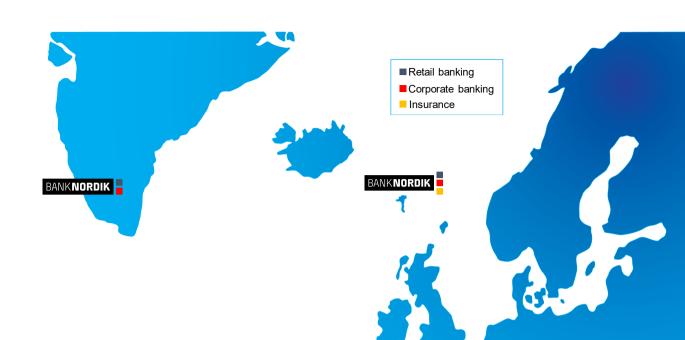
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Overview

- Divestment of Danish business
- Equity story
- ESG
- Highlights
- Overview
- Financials
 - Operating income
 - Insurance
 - Business volumes
 - Expenditures
 - Impairment charges
 - Capital ratios
- Outlook 2021
- Appendices





Divestment of the Group's Danish business

- Satisfactory financial results for 2020, net profit of DKK 166m after tax (RoE: 7.6%)
- Expected dividend payout of DKK 5 per share, for a total of **DKK 48m**
- Sales agreement with Spar Nord regarding the sale of the Group's Danish business at the carrying amount plus a goodwill amount of DKK 255m
- The divestment is expected to result in an excess coverage of more than DKK 700m over the CET1 ratio target of 23%
- Expect to distribute **DKK 450m** in extraordinary dividends later this year and the remaining **DKK 250m** in 2022 and 2023
- The Group's financial targets adjusted as a result of the divestment





Equity story

Focus on improving customer experience and on efficient cost management

- Firmly anchored in the Faroes continued profitable growth in Greenland and in the pensions and insurance field
- A significant player in two attractive markets
- Strategic focus: ٠
 - plain and relevant holistic advice on financing, insurance, investments and pensions delivering improved customer experience both digital and in-person

 - efficient, digital organisation
- Low-risk loan portfolio with limited exposure to historically risky sectors ٠
- Well-consolidated group appropriate capital resources relative to targets ٠
- A group known for its credible conduct and integrity and one that complies with current ethical guidelines and regulations as well as contributing to the development of a sustainable community

Targets

Customer

Employees

- Relational NPS > 40 at branches and in corporate departments
- Relational NPS > 15 in Customer Service and in Banking for young people
- Transactional NPS > 90
- Holistic advice at 90% of customer meetings
- High performance in in-house corporate culture survey (minimum 4.5)
- Employee turnover < 7% per vear
- No one gender should make up more than 60 per cent among managers and in all departments

Shareholders

- ROE ≥ 8% p.a.
- $C/I \le 55\%$
- Dividend pay-out ratio 50%
- Share buybacks
- CET1 ratio > 23%
- Total capital ratio incl. MREL > 33%

Increased emphasis on ESG

Sustainability – an ever more integral part of our business

- Staying true to our heritage, we are firmly committed to making a positive difference for all our stakeholders
- We have a unique opportunity to contribute to the transition to a sustainable society and a sustainable economy
- As part of the 2020 Annual Report, we have begun to disclose ESG (Environmental, Social & Governance) ratios in order to increase transparency with respect to the Group's footprint in society
- The ESG ratios form part of our CSR reporting, in which we explain about our work on corporate responsibility, including on selected Sustainable Development Goals
- We plan to further develop products for our customers that support sustainable developments



ESG key figures

| Environmental data | Target (2025) | Status 2020 |
|---|---------------|-------------|
| Co ₂ e, scope 1, metric tonnes | 50 | 131.2 |
| Co ₂ e, scope 2, metric tonnes | 75 | 112.3 |
| Energy Consumption, GJ | 4,200 | 4,881 |
| Renewable Energy Share, % | 50 | 29.6 |
| Social data | | |
| Full-Time Workforce, FTE | | 377.7 |
| Gender Diversity, % | 40–60 | 60 |
| Gender Diversity, Management, % | 40–60 | 41 |
| Employee Turnover Ratio, % | 7 | 10.7 |
| Sickness Absence, days/FTE | 5 | 7.8 |
| Governance data | | |
| Gender Diversity, Board, % | 40-60 | 16.7 |
| Board Meeting Attendance Rate, % | - | 98.9 |
| CEO Pay Ratio, times | - | 6.4 |
| Other | | |
| Documents signed digitally by customers, $\%$ | 99 | 95.5 |
| Net Promoter Score | >40 | 10 |

Highlights in 2020

Operating highlights

- Initiatives launched in 2019 executed in 2020
 - · No threshold for negative interest rates on corporate deposits
 - Changes in customer concepts
- Activity levels adapted to the COVID-19 situation from mid-March
- New customer philosophy executed in Faroe Islands and Greenland
- Sale of Danish business

Financial highlights

- Operating income up 4% and operating costs down 5%
- Profit before impairment charges up 24%
- Net impairment charges were a reversal of DKK 5m (including a discretionary management estimate of DKK 52m) (DKK 69m)
- Profit before tax from continuing operations of DKK 152m (DKK 182m)
- Profit before tax from discontinued operations of DKK 54m (DKK 78m)
- CET1 capital ratio of 22.6% and total capital ratio of 26.4%

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Divested activities eliminated from the figures above

Profit & Loss

| | 2020 | 2019 | Index |
|--|------|------|-------|
| Net interest income | 258 | 230 | 112 |
| Net fee and commission income | 60 | 56 | 107 |
| Net insurance income | 45 | 52 | 86 |
| Other operating income | 24 | 33 | 75 |
| Operating income | 387 | 371 | 104 |
| Operating costs | -238 | -250 | 95 |
| Sector costs | -1 | 0 | 165 |
| Profit before impairment charges | 149 | 120 | 124 |
| Net impairment charges on loans | 5 | 69 | 7 |
| Operating profit | 154 | 189 | 81 |
| Non-recurring items | 0 | -5 | |
| Investment portfolio earnings | -2 | -3 | 67 |
| Profit before tax, continuing operations | 152 | 182 | 84 |
| Profit before tax, discontinued operations | 54 | 78 | 70 |
| Profit before tax | 206 | 260 | 79 |

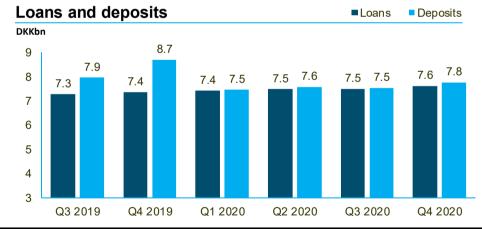
Key Metrics

| | 2020 | 2019 | Index |
|----------------------------|------|------|-------|
| Loans and advances | 7.6 | 7.4 | 103 |
| Deposits and other debt | 7.8 | 8.7 | 89 |
| Mortgage credit | 2.4 | 2.0 | 117 |
| Operating cost / income, % | 61 | 67 | |
| Total capital ratio, % | 26.4 | 22.3 | |
| CET1 capital ratio, % | 22.6 | 18.8 | |

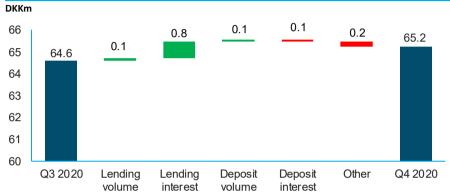
Negative interest rate brackets lifting net interest income

Comments

- Net interest income up DKK 0.6m QoQ and up by DKK 27.6m YoY mainly due to negative interest rates
- Effects of negative interest rate brackets on pension and retail deposits feeding through in 2020
- From 1 April, no longer a threshold for negative interest rates on corporate deposits
- Lending volumes up by DKK 106m QoQ and up by DKK 245m YoY



QoQ changes in net interest income





Lending

interest

Deposit

volume

Deposit

interest

Other

YoY changes in net interest income

12.9

Lending

volume

230.0

2019

230 220

210

200

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Divested activities eliminated from the figures above

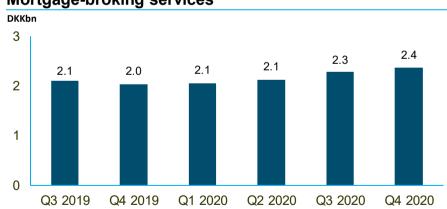
257.6

2020

Fee and commission income up

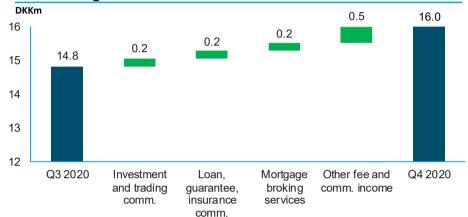
Comments

- Net fee and commission income up by DKK 1m QoQ and by DKK 4m YoY
- Changes in customer concepts in December 2019 main driver of increase in fee and commission income in 2020
- Mortgage-broking volumes up DKK 92m QoQ and DKK 339m YoY

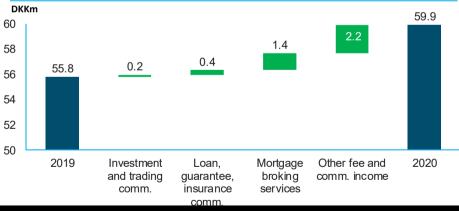


Mortgage-broking services

QoQ changes in fee and commission income



YoY changes in fee and commission income

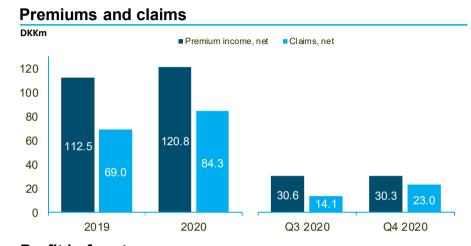


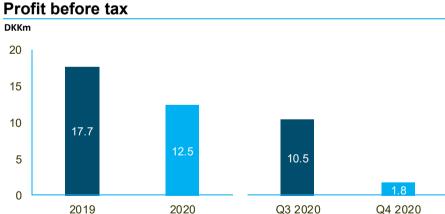
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Trygd's growth trajectory continues

Comments

- Combined ratio of 89% in 2020 compared to 84% in 2019
- Net premium income up by DKK 8m YoY and down by DKK 0.3m QoQ
- Net claims up by DKK 15m YoY and up by DKK 9m QoQ
- Claims in 2020 driven by windstorm events in Q1 and workers' compensation runoff in Q4
- Profit before tax of DKK 12m in 2020 compared to DKK 18m in 2019 and DKK 2m in Q4 2020 compared to DKK 11m in Q3 2020
- Insurance premium indexation raised from 1% to 2% from 1 January 2021





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Operating costs remaining low

Comments

- Operating costs down by DKK 12m YoY and up by DKK 5m QoQ
- Decrease in staff costs (YoY) due to steady fall in number of average FTEs
- Other expenses down by DKK 6.4m YoY mainly due to employee days arranged in 2019 (DKK 3m)



Average number of employees (FTE)

QoQ changes in operating costs





YoY changes in operating costs

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Impairment charges affected by the COVID-19 health crisis

Comments

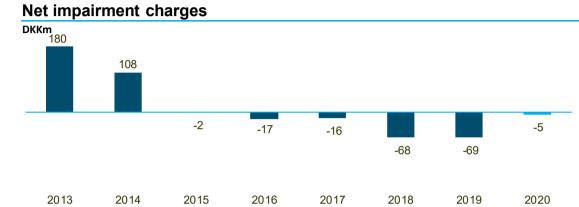
- Net impairment charges were a reversal of • DKK 5m in 2020
- Included in the net impairment charges of DKK • 5m is a discretionary management estimate of DKK 52m made due to the COVID-19 health crisis:
 - Faroe Islands DKK 31m
 - Greenland DKK 22m

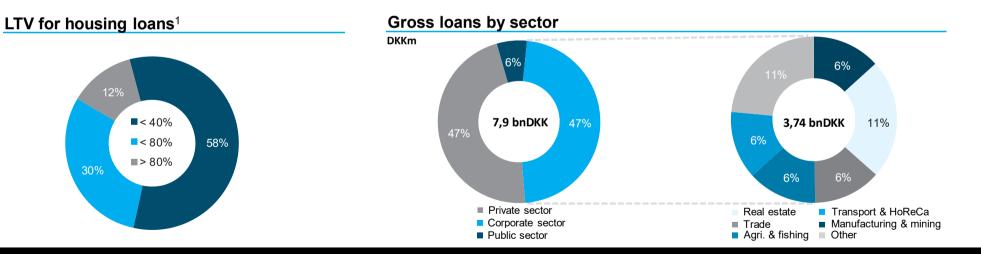
■<40%

< 80%

■>80%

30%





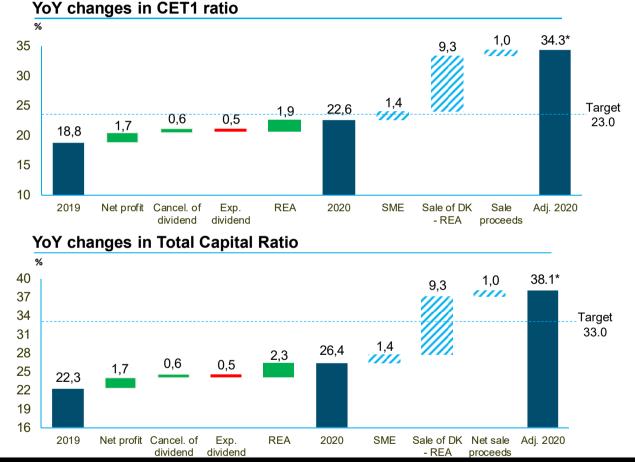
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1) Lending for housing accounts for DKK 3.3bn of total for retail lending of DKK 3.7bn Divested activities eliminated from the figures above

Capital position significantly improved due to sale

Comments

- CET1 up by 3.8 pp and total capital ratio up by 4.1 pp YoY
- Cancellation of proposed dividend of DKK 67m for 2019 adds 0.6 pp to the Group's total capital ratio
- Incoming legislation is expected to reduce REA of SME-exposures by DKK 300m (1.4 pp)
- The most significant change in capital ratios is due to REA reduction, i.e. sale of the Danish loan portfolio
- The net gain from the sale was between DKK 70m and 90m (1.0 pp)
- Expected dividend in 2021 2023 of DKK 700m
 - 2021: DKK 450m
 - 2022: DKK 125m
 - 2023: DKK 125m



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*Capital ratios include SME-reductions (SME Supporting Factor) which are expected to be introduced in 2021. Capital ratios also include the REA reduction and net gain from the sale of the Danish loan portfolio

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Outlook 2021 - focus on the Faroe Islands and Greenland

Business volume growth

- Using EKF to support corporate lending growth
- Robust growth in mortgage-broking volumes, bank loans to personal customers flat
- Increase in insurance income and assets under management
- Risk-weighted assets reduced to less than DKK 7bn

Moderate growth in operating income

- Growth in lending volume offset by margin pressure
- Rising fee and commission income due to growth in mortgage credit and assets under management
- Increased insurance premium income

Operating costs flat

- Increased staff costs due to salary increases
- Savings on staff costs due to increased efficiency and process optimization
- Continued increases in IT costs

Impairment charges to remain at a low level

Sale of Danish business, DKK 70-90m (DKK 55-70m after tax)

Net profit expected at DKK 150-200m (2020: DKK 166m)

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¹⁾ Nominal GDP ²⁾ Real GDP

Economic outlook (GDP growth)

| | 2020E | 2021F |
|----------------------------|-------|-------|
| Faroe Islands ¹ | -6.9% | 5.5% |
| Greenland ² | -0.2% | 2.1% |

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Questions?

Árni Ellefsen, CEO

Appendices

- Group
- Banking
- · Personal Banking
- Corporate Banking
- Banking Faroe Islands
- Banking Denmark
- Banking Greenland
- Insurance Trygd
- Development in business volumes
- Credit quality of loan portfolio
- Macro economic overview

Group

Income statement, Group

| DKKm | Q1-Q4 2020 | Q1-Q4 2019 | Index 20/19 | Q4 2020 | Q3 2020 | Q2 2020 | Q1 2020 | Q4 2019 | Q3 2019 | Q2 2019 | Q1 2019 |
|--|---------------|---------------|----------------|---------|---------|---------|---------|---------|---------|---------|---------|
| Net interest income | 258 | 230 | 112 | 65 | 65 | 65 | 63 | 61 | 56 | 56 | 56 |
| Net fee and commission income | 60 | 56 | 107 | 16 | 15 | 13 | 16 | 15 | 13 | 13 | 14 |
| Net insurance income | 45 | 52 | 86 | 12 | 18 | 12 | 4 | 14 | 15 | 15 | 9 |
| Other operating income (less reclassification) | 24 | 33 | 75 | 8 | 6 | 5 | 5 | 10 | 9 | 7 | 7 |
| Operating income | 387 | 371 | 104 | 101 | 104 | 95 | 87 | 99 | 94 | 92 | 86 |
| Operating costs ¹ | -238 | -250 | 95 | -62 | -57 | -59 | -59 | -67 | -61 | -63 | -59 |
| Sector costs | -1 | 0 | | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Profit before impairment charges | 149 | 120 | 124 | 38 | 47 | 36 | 28 | 33 | 33 | 29 | 26 |
| Impairment charges, net | 5 | 69 | 7 | 10 | -2 | 16 | -18 | 21 | 5 | 33 | 10 |
| Operating profit | 154 | 189 | 81 | 48 | 44 | 52 | 10 | 53 | 38 | 62 | 36 |
| Non-recurring items ² | 0 | -5 | | 0 | 0 | 0 | 0 | -5 | 0 | 0 | 0 |
| Profit before investment portfolio earnings and tax | 154 | 184 | 83 | 48 | 44 | 52 | 10 | 48 | 38 | 62 | 36 |
| Investment portfolio earnings ³ | -2 | -3 | | 1 | 3 | 15 | -21 | -3 | -4 | -6 | 11 |
| Profit before tax, continuing operations | 152 | 182 | 84 | 49 | 48 | 66 | -11 | 46 | 34 | 56 | 47 |
| Profit before tax, discontinued operations | 54 | 78 | 70 | 1 | 35 | 37 | -18 | 14 | 16 | 30 | 18 |
| Profit before tax, total | 206 | 260 | 79 | 51 | 82 | 103 | -30 | 59 | 50 | 86 | 65 |
| Operating cost/income, % | 61 | 67 | | 62 | 55 | 62 | 68 | 67 | 65 | 68 | 69 |
| Number of FTE, end of period (excl. discontinued operations) | 228 | 238 | 96 | 228 | 232 | 228 | 228 | 238 | 238 | 242 | 245 |

1 Comprises staff costs, administrative expenses and amortisation, depreciation and impairment charges (less reclassification to non-recurring items).

2 Reclassified from Other operating income, Staff costs and administrative expenses and from Amortisation, depreciation and impairment charges.

3 Incl. net income from investments accounted for under the equity method (excl. sector shares).

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Banking

Income statement, Banking

| DKKm | Q1-Q4 2020 | Q1-Q4 2019 | Index 20/19 | Q4 2020 | Q3 2020 | Q2 2020 | Q1 2020 | Q4 2019 | Q3 2019 | Q2 2019 | Q1 2019 |
|---|---------------|---------------|----------------|---------|---------|---------|---------|---------|---------|---------|---------|
| Net interest income | 258 | 228 | 113 | 65 | 65 | 65 | 63 | 61 | 56 | 56 | 56 |
| Net fee and commission income | 71 | 67 | 107 | 19 | 18 | 16 | 18 | 18 | 16 | 16 | 17 |
| Other operating income | 20 | 27 | 76 | 7 | 5 | 4 | 5 | 8 | 7 | 5 | 6 |
| Operating income | 349 | 322 | 109 | 91 | 87 | 85 | 86 | 87 | 80 | 77 | 78 |
| Operating cost | -218 | -227 | 96 | -58 | -52 | -53 | -55 | -60 | -56 | -57 | -55 |
| Sector costs | -1 | 0 | | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Profit before impairment charges | 130 | 94 | 138 | 33 | 35 | 32 | 31 | 27 | 24 | 21 | 23 |
| Impairment charges, net | 5 | 69 | 7 | 10 | -2 | 16 | -18 | 21 | 5 | 33 | 10 |
| Operating profit | 135 | 163 | 83 | 43 | 32 | 48 | 13 | 48 | 29 | 53 | 33 |
| Non-recurring items | 0 | -5 | | 0 | 0 | 0 | 0 | -5 | 0 | 0 | 0 |
| Profit before investment portfolio earnings and tax | 135 | 158 | 85 | 43 | 32 | 48 | 13 | 43 | 29 | 53 | 33 |
| Investment portfolio earnings | 0 | 0 | | 2 | 4 | 15 | -20 | -2 | -4 | -6 | 11 |
| Profit before tax, continuing operations | 135 | 158 | 85 | 44 | 36 | 62 | -8 | 41 | 25 | 48 | 44 |
| Profit before tax, discontinued operations | 54 | 78 | 70 | 1 | 35 | 37 | -18 | 14 | 16 | 30 | 18 |
| Profit before tax, total | 189 | 236 | 80 | 46 | 71 | 99 | -26 | 55 | 42 | 78 | 62 |
| Loans and advances | 7,606 | 7,363 | 103 | 7,606 | 7,501 | 7,479 | 7,416 | 7,363 | 7,262 | 7,256 | 7,178 |
| Deposits and other debt | 7,756 | 8,701 | 89 | 7,756 | 7,531 | 7,581 | 7,468 | 8,701 | 7,947 | 8,416 | 8,358 |
| Mortgage credit | 2,375 | 2,036 | 117 | 2,375 | 2,284 | 2,121 | 2,057 | 2,036 | 2,116 | 2,032 | 2,028 |
| Operating cost/income, % | 62 | 71 | | 63 | 60 | 62 | 64 | 69 | 70 | 73 | 70 |
| Number of FTE, end of period | 196 | 206 | 95 | 196 | 199 | 197 | 195 | 206 | 208 | 210 | 211 |

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Personal Banking

Income statement, Personal banking

| DKKm | Q1-Q4 2020 | Q1-Q4 2019 | Index 20/19 | Q4 2020 | Q3 2020 | Q2 2020 | Q1 2020 | Q4 2019 | Q3 2019 | Q2 2019 | Q1 2019 |
|---|---------------|---------------|----------------|---------|---------|---------|---------|---------|---------|---------|---------|
| Net interest income | 136 | 131 | 104 | 34 | 34 | 34 | 33 | 33 | 33 | 32 | 33 |
| Net fee and commission income | 70 | 59 | 119 | 15 | 17 | 14 | 23 | 12 | 14 | 16 | 17 |
| Other operating income | 16 | 17 | 98 | 4 | 4 | 2 | 6 | 4 | 4 | 4 | 4 |
| Operating income | 222 | 206 | 108 | 53 | 55 | 51 | 63 | 49 | 51 | 52 | 54 |
| Operating cost | -58 | -67 | 87 | -15 | -13 | -16 | -15 | -20 | -16 | -16 | -16 |
| Sector costs | 0 | 0 | | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Profit before impairment charges | 163 | 139 | 118 | 38 | 42 | 35 | 48 | 29 | 35 | 37 | 38 |
| Impairment charges, net | -5 | 11 | - 46 | 3 | -4 | -2 | -2 | 0 | 1 | 10 | -1 |
| Operating profit | 158 | 149 | 106 | 41 | 38 | 33 | 46 | 30 | 36 | 46 | 37 |
| Non-recurring items | 0 | -1 | | 0 | 0 | 0 | 0 | -1 | 0 | 0 | 0 |
| Profit before investment portfolio earnings and tax | 158 | 148 | 107 | 41 | 38 | 33 | 46 | 28 | 36 | 46 | 37 |
| Investment portfolio earnings | 0 | 0 | | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Profit before tax, continuing operations | 158 | 148 | 107 | 41 | 38 | 33 | 46 | 28 | 36 | 46 | 37 |
| Profit before tax, discontinued operations | 147 | 177 | 83 | 32 | 48 | 39 | 28 | 54 | 38 | 46 | 40 |
| Profit before tax, total | 305 | 325 | 94 | 73 | 86 | 72 | 74 | 82 | 74 | 92 | 77 |
| Loans and advances | 3,587 | 3,696 | 97 | 3,587 | 3,581 | 3,636 | 3,628 | 3,696 | 3,690 | 3,667 | 3,654 |
| Deposits and other debt | 5,140 | 4,858 | 106 | 5,140 | 5,144 | 5,112 | 4,625 | 4,858 | 4,890 | 4,904 | 4,670 |
| Mortgage credit | 2,074 | 1,828 | 114 | 2,074 | 2,003 | 1,872 | 1,861 | 1,828 | 1,743 | 1,667 | 1,644 |
| Number of FTE, end of period | 80 | 94 | 85 | 80 | 79 | 82 | 79 | 94 | 105 | 104 | 92 |

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Corporate Banking

Income statement, Corporate Banking

| income statement, oorporate banking | | | | | | | | | | | |
|---|---------------|---------------|----------------|---------|---------|---------|---------|---------|---------|---------|---------|
| DKKm | Q1-Q4 2020 | Q1-Q4 2019 | Index 20/19 | Q4 2020 | Q3 2020 | Q2 2020 | Q1 2020 | Q4 2019 | Q3 2019 | Q2 2019 | Q1 2019 |
| Net interest income | 137 | 119 | 115 | 35 | 34 | 35 | 33 | 31 | 30 | 29 | 29 |
| Net fee and commission income | 17 | 17 | 102 | 5 | 4 | 4 | 4 | 4 | 4 | 4 | 4 |
| Other operating income | 4 | 6 | 73 | 1 | 1 | 1 | 1 | 2 | 1 | 1 | 1 |
| Operating income | 158 | 141 | 112 | 41 | 40 | 39 | 38 | 37 | 35 | 34 | 35 |
| Operating cost | -18 | -14 | 128 | -5 | -4 | -5 | -4 | -4 | -4 | -3 | -3 |
| Sector costs | 0 | 0 | | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Profit before impairment charges | 140 | 127 | 110 | 36 | 36 | 34 | 34 | 33 | 31 | 31 | 31 |
| Impairment charges, net | 8 | 58 | 14 | 4 | 2 | 17 | -15 | 20 | 4 | 24 | 11 |
| Operating profit | 148 | 184 | 80 | 40 | 38 | 51 | 19 | 54 | 35 | 54 | 42 |
| Non-recurring items | 0 | 0 | | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Profit before investment portfolio earnings and tax | 148 | 184 | 80 | 40 | 38 | 51 | 19 | 54 | 35 | 54 | 42 |
| Investment portfolio earnings | 0 | 0 | | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Profit before tax | 148 | 184 | 80 | 40 | 38 | 51 | 19 | 54 | 35 | 54 | 42 |
| Loans and advances | 3,974 | 3,602 | 110 | 3,974 | 3,847 | 3,831 | 3,819 | 3,602 | 3,534 | 3,573 | 3,565 |
| Deposits and other debt | 2,607 | 3,770 | 69 | 2,607 | 2,347 | 2,469 | 2,892 | 3,770 | 3,018 | 3,498 | 3,715 |
| Mortgage credit | 301 | 209 | 144 | 301 | 281 | 249 | 196 | 209 | 372 | 364 | 384 |
| Number of FTE, end of period | 16 | 16 | 100 | 16 | 17 | 17 | 17 | 16 | 16 | 16 | 16 |

Banking – Faroe Islands

Income statement, Faroe Islands

| DKKm | Q1-Q4 2020 | Q1-Q4 2019 | Index 20/19 | Q4 2020 | Q3 2020 | Q2 2020 | Q1 2020 | Q4 2019 | Q3 2019 | Q2 2019 | Q1 2019 |
|---|---------------|---------------|----------------|---------|---------|---------|---------|---------|---------|---------|---------|
| Net interest income | 206 | 187 | 110 | 53 | 51 | 52 | 50 | 49 | 46 | 46 | 46 |
| Net fee and commission income | 59 | 56 | 104 | 16 | 14 | 13 | 16 | 15 | 14 | 14 | 14 |
| Other operating income | 17 | 22 | 75 | 6 | 4 | 3 | 4 | 7 | 6 | 4 | 5 |
| Total Operating income | 282 | 265 | 106 | 74 | 70 | 68 | 70 | 71 | 66 | 64 | 65 |
| Operating cost | -190 | -197 | 96 | -50 | -45 | -45 | -48 | -51 | -48 | -50 | -48 |
| Sector costs | -1 | 0 | | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Profit before impairment charges | 91 | 68 | 134 | 23 | 24 | 22 | 21 | 20 | 18 | 14 | 17 |
| Impairment charges, net | -2 | 36 | - 6 | 11 | -6 | 4 | -11 | 11 | 3 | 12 | 10 |
| Operating profit | 89 | 104 | 86 | 34 | 19 | 26 | 10 | 31 | 21 | 27 | 26 |
| Non-recurring items | 0 | -5 | | 0 | 0 | 0 | 0 | -5 | 0 | 0 | 0 |
| Profit before investment portfolio earnings and tax | 89 | 99 | 90 | 34 | 19 | 26 | 10 | 26 | 21 | 27 | 26 |
| Investment portfolio earnings | 0 | -2 | 4 | 2 | 3 | 12 | -17 | -2 | -4 | -6 | 11 |
| Profit before tax | 89 | 97 | 92 | 36 | 22 | 38 | -7 | 23 | 16 | 20 | 37 |
| Loans and advances | 6,670 | 6,492 | 103 | 6,670 | 6,531 | 6,422 | 6,428 | 6,492 | 6,508 | 6,564 | 6,540 |
| Deposits and other debt | 7,037 | 7,299 | 96 | 7,037 | 6,794 | 6,935 | 6,749 | 7,299 | 7,135 | 7,491 | 7,442 |
| Mortgage credit | 1,481 | 1,275 | 116 | 1,481 | 1,434 | 1,378 | 1,323 | 1,275 | 1,206 | 1,146 | 1,102 |
| Operating cost/income, % | 67 | 74 | | 68 | 65 | 67 | 69 | 72 | 73 | 78 | 74 |
| Number of FTE, end of period | 174 | 185 | 94 | 174 | 178 | 178 | 175 | 185 | 188 | 189 | 190 |

Banking – Denmark

Income statement, Denmark

| DKKm | Q1-Q4 2020 | Q1-Q4 2019 | Index 20/19 | Q4 2020 | Q3 2020 | Q2 2020 | Q1 2020 | Q4 2019 | Q3 2019 | Q2 2019 | Q1 2019 |
|---|---------------|---------------|----------------|---------|---------|---------|---------|---------|---------|---------|---------|
| Net interest income | 5 | 5 | 90 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 |
| Net fee and commission income | 1 | 1 | 102 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Other operating income | 0 | 0 | 67 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Total Operating income | 6 | 7 | 90 | 1 | 2 | 2 | 2 | 2 | 2 | 2 | 2 |
| Operating cost | -1 | -1 | 73 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Sector costs | 0 | 0 | | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Profit before impairment charges | 5 | 6 | 93 | 1 | 2 | 1 | 1 | 1 | 1 | 1 | 2 |
| Impairment charges, net | 27 | 19 | 142 | 6 | 7 | 13 | 1 | 6 | 5 | 3 | 5 |
| Operating profit | 32 | 25 | 131 | 8 | 9 | 14 | 2 | 7 | 6 | 5 | 7 |
| Non-recurring items | 0 | 0 | | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Profit before investment portfolio earnings and tax | 32 | 25 | 131 | 8 | 9 | 14 | 2 | 7 | 6 | 5 | 7 |
| Investment portfolio earnings | 0 | 0 | | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Profit before tax, continuing operations | 32 | 25 | 131 | 8 | 9 | 14 | 2 | 7 | 6 | 5 | 7 |
| Profit before tax, discontinued operations | 54 | 78 | 70 | 1 | 35 | 37 | -18 | 14 | 16 | 30 | 18 |
| Profit before tax, total | 87 | 103 | 85 | 9 | 43 | 51 | -16 | 21 | 23 | 35 | 24 |
| Loans and advances | 29 | 28 | 104 | 29 | 23 | 20 | 28 | 28 | 55 | 46 | 62 |
| Deposits and other debt | 58 | 55 | 106 | 58 | 48 | 43 | 39 | 55 | 58 | 63 | 58 |
| Mortgage credit | 100 | 115 | 87 | 100 | 102 | 103 | 105 | 115 | 278 | 280 | 291 |
| Operating cost/income, % | 15 | 18 | | 7 | 16 | 18 | 17 | 15 | 29 | 16 | 13 |
| Number of FTE, end of period | 1 | 1 | 100 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 |

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Banking – Greenland

Income statement, Greenland

| DKKm | Q1-Q4 2020 | Q1-Q4 2019 | Index 20/19 | Q4 2020 | Q3 2020 | Q2 2020 | Q1 2020 | Q4 2019 | Q3 2019 | Q2 2019 | Q1 2019 |
|---|---------------|---------------|----------------|---------|---------|---------|---------|---------|---------|---------|---------|
| Net interest income | 47 | 36 | 129 | 11 | 12 | 12 | 12 | 11 | 9 | 8 | 8 |
| Net fee and commission income | 11 | 9 | 125 | 3 | 3 | 3 | 2 | 2 | 2 | 2 | 2 |
| Other operating income | 3 | 4 | 80 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 |
| Total Operating income | 61 | 50 | 124 | 16 | 16 | 15 | 15 | 14 | 12 | 12 | 11 |
| Operating cost | -28 | -29 | 95 | -7 | -7 | -7 | -7 | -8 | -8 | -7 | -6 |
| Sector costs | 0 | 0 | | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Profit before impairment charges | 34 | 20 | 165 | 8 | 9 | 8 | 8 | 6 | 5 | 5 | 5 |
| Impairment charges, net | -20 | 14 | | -8 | -4 | -1 | -7 | 4 | -3 | 18 | -5 |
| Operating profit | 14 | 35 | 40 | 1 | 5 | 7 | 1 | 10 | 2 | 22 | 0 |
| Non-recurring items | 0 | 0 | | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Profit before investment portfolio earnings and tax | 14 | 35 | 40 | 1 | 5 | 7 | 1 | 10 | 2 | 22 | 0 |
| Investment portfolio earnings | 0 | 2 | | 0 | 1 | 3 | -3 | 0 | 0 | 0 | 0 |
| Profit before tax | 13 | 36 | 37 | 0 | 6 | 10 | -3 | 10 | 3 | 23 | 1 |
| Loans and advances | 908 | 795 | 114 | 908 | 918 | 1,039 | 1,006 | 795 | 690 | 643 | 621 |
| Deposits and other debt | 661 | 1,299 | 51 | 661 | 659 | 611 | 736 | 1,299 | 730 | 865 | 892 |
| Mortgage credit | 795 | 646 | 123 | 795 | 748 | 639 | 629 | 646 | 632 | 606 | 635 |
| Operating cost/income, % | 45 | 59 | | 45 | 43 | 47 | 45 | 58 | 61 | 58 | 57 |
| Number of FTE, end of period | 21 | 20 | 107 | 21 | 20 | 18 | 19 | 20 | 20 | 20 | 21 |

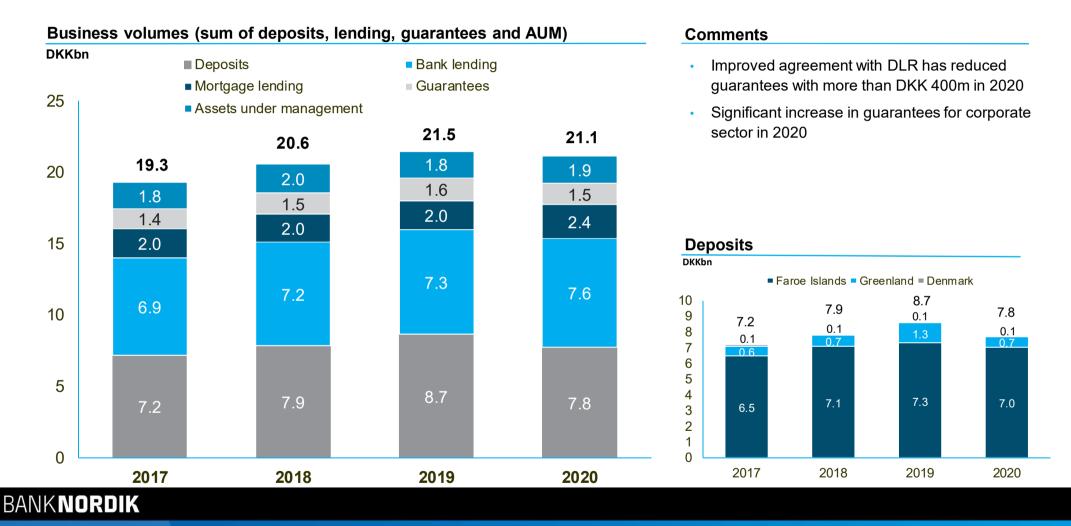
Trygd

Income statement, Trygd

| | Q1-Q4 | Q1-Q4 | Index | | | | | | | | |
|---------------------------------------|-------|-------|-------|---------|---------|---------|---------|---------|---------|---------|---------|
| DKKm | 2020 | 2019 | 20/19 | Q4 2020 | Q3 2020 | Q2 2020 | Q1 2020 | Q4 2019 | Q3 2019 | Q2 2019 | Q1 2019 |
| Premium income, net of reinsurance | 121 | 113 | 107 | 30 | 31 | 30 | 30 | 28 | 29 | 28 | 27 |
| Claims, net of reinsurance | -84 | -69 | 122 | -23 | -14 | -18 | -29 | -17 | -17 | -15 | -19 |
| Net insurance income | 37 | 44 | 84 | 7 | 16 | 12 | 1 | 11 | 12 | 13 | 8 |
| Net income from investment activities | -1 | -1 | | 0 | 0 | 0 | -1 | 0 | 0 | 0 | 0 |
| Operating income | 35 | 43 | 83 | 7 | 16 | 12 | 0 | 11 | 11 | 13 | 8 |
| Operating cost | -23 | -25 | 91 | -5 | -6 | -6 | -6 | -7 | -6 | -7 | -6 |
| Profit before tax | 12 | 18 | 70 | 2 | 11 | 6 | -6 | 4 | 6 | 6 | 2 |
| Combined ratio | 89 | 84 | | 93 | 65 | 81 | 116 | 85 | 80 | 78 | 93 |
| Claims ratio | 70 | 61 | | 76 | 46 | 60 | 97 | 60 | 60 | 54 | 72 |
| Number of FTE, end of period | 25 | 25 | 100 | 25 | 25 | 24 | 25 | 25 | 22 | 24 | 26 |

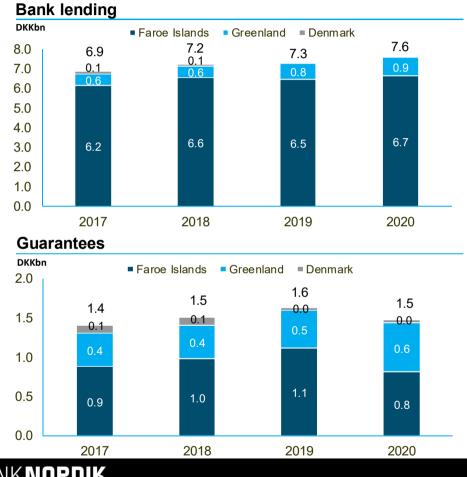
14

Developments in business volumes



Divested activities eliminated from the figures above

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Development in business volumes



BANK**NORDIK**

Credit quality of the loan portfolio

Credit classification according to the Danish FSA's method

| | Q3 2020 | | | Q4 2020 | | | |
|---|-----------|-----------|--------|-----------|-----------|--------|--------|
| | <7.5 DKKm | >7.5 DKKm | Total | <7.5 DKKm | >7.5 DKKm | Total | Change |
| Portfolio without weakness | 1,258 | 3,897 | 5,155 | 1,264 | 4,072 | 5,337 | 182 |
| Portfolio with some weakness | 3,570 | 1,933 | 5,503 | 3,557 | 2,057 | 5,614 | 111 |
| Portfolio with weakness | 100 | 134 | 234 | 104 | 200 | 305 | 71 |
| - here of unsecured | 14 | 49 | 64 | 17 | 48 | 65 | 1 |
| - impairments | 46 | 64 | 109 | 44 | 68 | 113 | 3 |
| Portfolio with OIE | 265 | 161 | 427 | 255 | 218 | 473 | 46 |
| - here of unsecured | 113 | 108 | 222 | 97 | 124 | 221 | -1 |
| - impairments | 119 | 106 | 224 | 101 | 100 | 201 | -23 |
| Portfolio without individ. classification | 58 | 51 | 109 | 64 | 18 | 82 | -26 |
| Total | 5,252 | 6,176 | 11,427 | 5,245 | 6,566 | 11,810 | 383 |

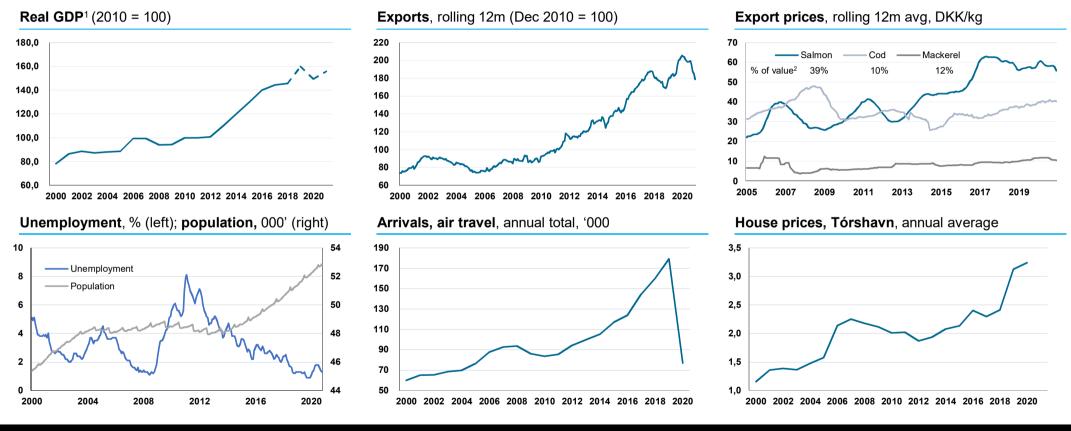
Total loan portfolio (Gross exposure) includes

- Loans and advances
- Credits
- Unused credits
- Guarantees

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The Faroese economy

The Faroese economy has seen significant growth in the past decade to the point where GDP per capita in 2019 surpassed that of Denmark. The main drivers of growth have been pelagic fisheries and aquaculture. The economy has also seen significant growth in its tourism industry until the COVID-19 pandemic. The Faroese economy has remained resilient throughout 2020 and is expected to rebound solidly in 2021.

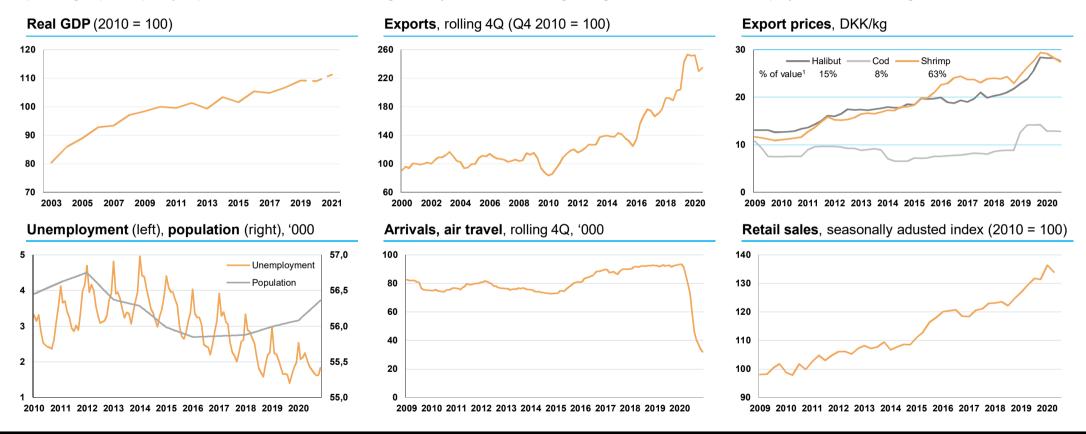


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¹⁾Nominal GDP deflated by annual rate of inflation. 2019 estimated, 2020 and 2021 forecasts ²⁾Species' export value as percentage of total export value during last 12 months Sources: Statistics Faroe Islands, the Faroese Economic Council, BankNordik

The Greenlandic economy

The Greenlandic economy has grown steadily over the last decade, mainly driven by an increase in export volumes and prices. Greenland's economic cycles are stabilised by the fact that the Danish block grant accounts for about a third of its public sector budget. The country has significant opportunities for future growth in its upcoming airport capacity expansion and the nascent mining industry. The main challenges to growth are structural unemployment and a shortage of skilled labour.



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¹⁾ Percentage of total Greenlandic fisheries value during last 12 month Sources: Statistics Greenland, the Greenland Economic Council